

Name \_\_\_\_\_

## The Real Deal on Real Estate Agents: Your Guide to Home Buying

### Open-Ended Response Questions

1. Describe the main responsibilities of a real estate agent during the home-buying process, and explain why their expertise is valuable to buyers.
2. Discuss the benefits of involving a real estate agent early in your home-buying journey, even before actively looking for homes. How can this early involvement help prospective buyers?
3. Explain why clear communication is crucial when working with a real estate agent. What are some ways buyers and agents can maintain effective communication throughout the process?
4. How can a real estate agent assist buyers during property visits, and why is their guidance valuable? Provide an example of how an agent's insights during a property visit can benefit a buyer's decision-making process.

